From its humble beginnings as a one-site paper mill in the 1980s, Pratt Industries has grown rapidly to become America’s 5th-largest corrugated packaging company with an operational footprint stretching from New York City to Los Angeles, from Mexico to the Canadian border.

Our supply chain begins with an extensive Recycling Division to supply our 100% recycled containerboard system, which in turn feeds our full-line corrugated box plants and ever-expanding network of strategically placed sheet plants and display facilities.

For a complete list of our locations, see page 51.
Our sustainability strategy and commitment are based on four key principles:

Provide high-performance, 100% recycled packaging solutions to our customers, enabling them to enhance their environmental stewardship.

Provide thousands of green-collar jobs.

Continue to grow our clean energy business.

Enhance the communities in which we live and work through diverse philanthropic investments of resources and funding.
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Pratt Industries has enjoyed rapid growth for more than 25 years, thanks largely to our devoted customers and the more than 5,000 green-collar employees who strive every day to make ours the most environmentally responsible company in America.

They are the pillars on which this company is built – and I am grateful to both for their loyalty and dedication.

Our customers are the lifeblood of this company, and our current success and future growth are very much reliant on you.

But Pratt is driven by more than business success. We also believe strongly in workforce safety, and I’m proud to say Pratt is an industry leader in this regard. In fact, several of our plants have worked over ONE MILLION man hours without a lost-time accident.

Together, we share a vision to make Pratt the leader in sustainable packaging and our method is simple; to produce:

- 100% recycled paper in our mills
- 100% recycled corrugated boxes and displays in our rapidly-expanding network of converting operations
- Clean energy to power the manufacturing process

This is important because recycling is a potent weapon in the fight against climate change, as more than 25% of all carbon emissions are caused by deforestation or landfilling.

So for every ton of paper we recycle, we prevent 1 ton of carbon dioxide from entering the atmosphere. It also means our customers enhance their environmental commitment by using our 100% recycled packaging products. We’re also building clean energy plants to power our mills and further reduce
our carbon footprint by hundreds of thousands of tons a year. This also lowers our customers’ carbon footprint and their costs.

In addition, we’re developing a network of Material Recovery Facilities, which sort discarded recyclables into the paper we use as well as plastic, glass and metal which we then sell to other recyclers. That, too, helps us and our customers with cost efficiencies.

We also continue to pursue an aggressive expansion of our sheet plant division, the world’s largest. For our customers, that means we’ll site a sheet plant just for you as the anchor customer.

I’m proud to say this strategy has enabled us to grow from being the 46th largest corrugated packaging company in the U.S. to number 5, with sales of $2 billion.

But at Pratt we realize that with increased growth comes increased responsibility and not just to our loyal customers, employees and the environment.

It also means we have a social responsibility, which is why we believe in giving back to the neighborhoods we call home by supporting a variety of philanthropic and community causes.

Thank you for your interest in our company.
Anthony Pratt, Chairman
OVERVIEW & GROWTH

Pratt Industries is America’s 5th largest box manufacturer and the world’s largest, privately-held 100% recycled paper and packaging company, with more than 5000 highly-skilled green-collar employees dedicated to the environment and sustainability. Pratt was founded in the USA some 25 years ago and since then has shown dramatic growth, with more than 100 facilities in 26 states.

The Georgia-based company operates an extensive Recycling Division to supply four of the most modern, cost-effective 100% recycled paper mills in the country at our corporate headquarters in Conyers, Georgia and its sister mills in Staten Island, New York and Shreveport, Louisiana, and now, at our newest in Valparaiso, Indiana.

Pratt’s supply chain continues through a series of sheet plants, full-line corrugated box factories and display facilities strategically placed throughout the United States as well as Mexico, offering a wide range of creative packaging solutions. All are backed by Pratt’s total commitment to quality, service and innovation.

The company is dedicated to the sustainability of the environment, its customers and its people. The cornerstone of Pratt’s mission is to protect and nurture the planet’s natural resources while reducing our impact on the environment by “Harvesting the Urban Forest.” By doing so the company also seeks to help its customers meet their environmental goals.

We continue to follow an aggressive growth path, as evidenced by the opening of the $260 million mill in Valparaiso, which is a showcase of 21st century technology.

But we also expanded our other divisions. Late in 2014, we celebrated the start-up of our newest state-of-the-art corrugated box plant in Lewisburg, Ohio, which is anchored by a 110” BHS corrugator and multiple automated finishing machines (See Page 25 for more details). We are currently building a similar facility in Beloit, Wisconsin, which will be up and running in late 2015.

The company has also placed a major focus on expanding its award-winning Display Division, opening a new warehouse and packing operation in Hebron, Kentucky, to support existing operations in the Midwest.

Our Recycling Division has also shown rapid growth in recent months with new facilities in Wichita, Kansas, and Gary, Indiana. It has also begun operations at the new Material Recovery Facility at our eco-campus in Conyers.

And finally, we continue to grow in size and sales through strategic acquisitions. Earlier in 2015 we acquired the Californian-based produce packaging company, Robert Mann Packaging. The purchase maintained the company’s ongoing growth pattern of building or acquiring a new business every quarter in America or Australasia over the past 5 years.
CLEAN ENERGY PLANT

Paper Mill construction in Valparaiso, IN.

Corrugated Plant construction in Beloit, WI.
Pratt Industries has been one of America’s leading recycled paper and packaging companies for more than two decades — dedicated to the sustainability of our environment, our customers and our people. The cornerstone of our mission is to protect and nurture the planet’s natural resources, while reducing our impact on the environment.

It’s fundamental to everything we do, from the products we make, to the way we make them. We also seek to help our customers enhance their environmental commitment.

That’s why we have developed a scorecard to track the environmental savings of our manufacturing processes and the contributions made by our customers.

In the past year alone, we saved more than 17 million trees, enough to cover 40 football fields EVERY day.

For every ton of recycled paper manufactured, we save:
• 17 Trees
• 3.3 Cubic Yards of Landfill
• 7000 Gallons of Water
• 4000 kWhrs of Electricity
• 1 Ton of CO₂e

But our environmental commitment extends beyond our pledge to produce 100% recycled paper and packaging. We have also committed to using clean energy in our manufacturing processes wherever possible and already have our first clean energy plant operational at our campus in Conyers, GA.

Because of these and other initiatives - and the hard work of our employees - Pratt Industries is now recognized around the world for its environmental standards and efforts to reduce, reuse, recycle.

In essence, the 4 key principles of our approach are to:
• Provide high-performance, 100% recycled packaging solutions and services to our customers
• Create thousands of green-collar jobs
• Continue to grow our clean energy business
• Enhance the communities in which we live and work through diverse philanthropic investments of resources and funding

Pratt is a proud member of:
• The Climate Group
• Clinton Global Initiative Coalition for Resource Recovery
• Global Green
• Sustainable Packaging Coalition
OUR ENVIRONMENTAL CONTRIBUTION...

YOU MAKE THE DIFFERENCE

68,000 TREES SAVED DAILY
...ENOUGH TO COVER 53 FOOTBALL FIELDS

28 MILLION GALLONS OF WATER SAVED DAILY
...ENOUGH TO FILL 44 OLYMPIC-SIZE SWIMMING POOLS

13,200 CUBIC YARDS OF WASTE DIVERTED FROM LANDFILLS EVERY DAY
...ENOUGH TO FILL 330 GARBAGE TRUCKS

16 MILLION KILOWATT HOURS OF ELECTRICITY SAVED DAILY
...ENOUGH TO POWER 16,700 HOMES FOR AN ENTIRE MONTH

4,000 TONS OF GREENHOUSE EMISSIONS SAVED DAILY
...THE AMOUNT OF CO2 698 PASSenger CARS EMIT PER YEAR
Pratt Industries believes in giving back to the community, whether to neighbors next door or to strangers on the other side of the world. Since the company first came to America more than 25 years ago, it has donated money, time, resources and manpower to a myriad of charities, environmental groups and relief organizations.

We have helped fund programs to educate less fortunate children here at home and provide much-needed support for those in need from Brazil to Israel to the Midwest, as well as contributing monies to the search for a cure for AIDS and cancer.

It's a tradition begun by Pratt's late worldwide chairman, Richard Pratt and continued by his family. The Pratt Foundation has donated hundreds of millions of dollars since its inception in 1978, and the company is proud to continue that tradition here in the United States.

Pratt is also proud that its employees, too, have backed many of these philanthropic endeavors, raising money for causes large and small and donating their time to help both stranger and neighbor. They are also committed to the communities in which they live and work.

We realize it’s a great privilege to be involved in activities which are aimed at enriching others’ lives. The company supports a wide range of charitable causes and encourages others to do what they can to help those in need.
SOME OF THOSE WE’VE HELPED IN RECENT YEARS

• AIDS Foundation of America
• Home Depot Foundation
• Prince of Wales Foundation
• Brazil Foundation
• Clinton Foundation
• The Climate Group
• Cancer Research Fund
• Best Buddies International
• Foundation for Ethnic Understanding
• Clinton Global Initiative
• American Friends of Tel Aviv
• Global Green
• American Australian Association
• Children’s Specialized Hospital
• St Jude Children’s Hospital
• Giving Back Fund
• Save a Child’s Heart Foundation
• Georgia Prostate Cancer Coalition
• NY Urban League
• Rally for the Cure
• Gabrielle’s Angel Foundation
• Rally Fund for Childhood Cancer Research
• Southern Christian Leadership Conference
• Chabad of Georgia
• Stop Hunger Now
• Susan G. Komen for the Cure©
Excellence in Supply Chain Performance
Pratt's multi-award winning Display team was recognized by Energizer for its significant contribution toward the success of the EcoAdvanced Battery launch. Pratt and its assembly partner, Impact Fulfillment Services, coordinated production and shipment of the displays to key Mass and Home Hardware retailers during a short window of time.

POPAI
Pratt Display also won three awards at a major industry event honoring the most innovative and effective in-store and point-of-purchase displays. Our team won one Silver and two Bronze awards from POPAI, the global association for marketing at-retail, at its 2015 Outstanding Merchandising Achievement (OMA) competition in Las Vegas.

RECENT ACCOLADES
Pratt Industries has a long history of award-winning performance in packaging design, quality and service and has been honored by some of the best and biggest companies in the country for our sustainable packaging solutions - proving once again that Pratt delivers the industry's best 100% recycled corrugated products.

Breakthrough Collaboration
Pratt was rewarded by the world's leading premium drinks business, Diageo, for its outstanding commitment to a partnership that reaches from the factory floor to the executive suite to achieve brilliant results. This 2015 award also recognized our leadership in social responsibility, safety, environmental and sustainability. We have been Diageo’s primary supplier of corrugated for more than 14 years.

DIAGEO

Excellence in Supply Chain Performance
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Partner of the Year
America’s leading home improvement chain, The Home Depot, selected Pratt as the company’s Partner of the Year for 2014 - the fourth time in five years we’ve won the award - from a field of more than 10,000 vendors. Since being awarded the business years ago, we’ve delivered with over 99.5% on-time fill rates.

Lilah Marshall Heart and Soul Award
Pratt was honored with the award named after one of the founders of The Bama Companies, the Tulsa-based bakery business which caters to some of the biggest restaurant chains in the world. It recognizes the supplier that exhibited “the heart and soul essential in building and sustaining partnerships.” Pratt has been a partner of The Bama Companies for more than 30 years.

Excellence in Execution
For the fifth consecutive year, Pratt received an Excellence in Execution award from Johnson Controls, the global diversified technology and industrial leader. We were selected for the 2014 award for providing consistent quality in product, service, supply chain management and sustainability and were one of only a handful of Johnson Controls’ more than 250,000 suppliers worldwide to be so honored.

Supplier Sustainability Excellence
Pratt Industries has been recognized with the United States Postal Service’s prestigious Supplier Sustainability Excellence Award in its very first contract with the USPS. The Postal Service has over 25,000 suppliers, and Pratt was one of the few suppliers honored for its performance during 2013. Pratt’s award recognizes excellence in implementing environmentally preferred business practices that help the Postal Service achieve its sustainability goals.
A recent sampling includes:

**Lightweight Paper Grades**
Pratt uses the most modern technology to manufacture advanced containerboard-grade structures, which had often been previously unavailable in the North American market.

Our paper machine in Shreveport, LA, was specifically designed to make strong, lightweight liners and mediums from 18 to 35 pounds, making it a perfect fit for 29, 26 and 23 ECT corrugated packaging. It also makes grades in basis weights ideal for E- and F-flute, as well as for microflutes for doublewall combinations.

Our commitment to lightweight packaging is resonating within the marketplace as an expanding customer base seeks to optimize its packaging needs. Why not see what we can re-design for you?

**Retail-Ready Packaging**
Pratt’s unique approach to developing Retail-Ready Packaging solutions ensures the entire supply chain is considered.

Our dedicated Retail-Ready Packaging Team, which consists of project management and design, graphics and machinery specialists, focuses on retail-ready designs that streamline product delivery to the shelf while enhancing the customer’s shopping experience – also providing the optimal sustainability footprint.
Over the years Pratt has developed a unique set of tools to ensure that solutions are seamlessly executed, thoughtfully branded and compatible with existing supply chain and manufacturing processes.

We offer a solution for each individual market and customer. Our designs offer superior stacking strength, easy-to-open features and exceptional on-shelf presence through our lithographic and preprint capabilities.

**D Flute**
D FLUTE is an innovative new type of corrugated fluting available from Pratt Industries that is a great option for many types of packaging. It provides for superior printing and offers cost advantages for today’s warehousing and material handling challenges.

D FLUTE can be used as a substitution for B Flute relative to the product and application.

Products similar to D FLUTE have been used successfully in Europe and are currently being used by Pratt Industries’ sister company in Australia.

Applications currently include (but are not limited to) shelf ready packaging, wraparounds for self-supporting packs, frozen foods, and lightweight trays.

The benefits of D Flute include:
- Superior Printing Surface
- Supply Chain Savings
- Environmental Savings
- Improved Shelf Ready Functionality
- 25 – 30% More Boxes / Unit vs B Flute

**BE/EB Doublewall**
Our focus on customer needs also led to the development of BE/EB Doublewall, a very effective lightweight alternative to heavy single-wall packaging. Like D Flute, it uses less fiber but still maintains the strength properties needed for your packaging.

It also offers:
- A superior printing surface
- Comparable board thickness to C Flute
- Reduced bulging properties
- Improved BCT performance
Every day, this state-of-the-art Bubbling Fluidized Bed Gasifier:

- Converts **780 tons** of previously landfilled materials into renewable energy, including residues from our own paper-making operations.
- Generates **7 megawatts of electricity** and 100% of the steam required to power our manufacturing processes; it supplies 220,000 lbs of steam per hour to the Conyers campus.
- Displaces **250 tons of greenhouse gas emissions**, thereby reducing the company's carbon footprint—and yours—even further.
- Also, a state of the art fuel preparation system was recently completed and it will process **440 tons** per day of waste diverted from landfills. The new system will increase the yield of recyclable metals and reduce hazardous air emissions from PVC.
Pratt Industries’ commitment to the environment extends far beyond our pledge to produce 100% recycled paper and packaging. The first of four planned clean energy plants has been operational since 2009 at our Conyers Campus following three years of design and construction.

The Conyers plant is capable of gasifying a large mix of solid biofuels. Currently the fuels are rejects from the paper mill manufacturing process and other non-wood materials (about 60%), and unadulterated construction and green wood wastes (about 40%). The majority of these fuels were entering Atlanta area landfills or being burned at different construction sites throughout the metro Atlanta area. As well, ferrous and nonferrous metals and PVC are removed from the residues prior to gasification. The metals are sold to other end-use processors.

Since the clean energy plant became operational, two natural gas-fired boilers on site have been idled. As well, water conservation is achieved by eliminating steam venting and embedded electrical generation has reduced our demand on the local power grid by about 30%, thereby dramatically reducing dependence on fossil fuels.

This is just another example of Pratt Industries’ determination to pursue environmental excellence.
RECYCLING
Closing the loop starts with our fully integrated recycling program focused on baling, waste recovery and removal. You'll not only help the environment, but improve your bottom line. We currently offer waste recovery for paper, plastic, glass and metal.

1.8 Million tons of waste diverted from landfills each year

CLEAN ENERGY
Pratt's environmental commitment extends beyond its pledge to produce 100% recycled paper and packaging. The first of four planned clean energy plants came online at our headquarters in Atlanta, GA in 2009.

EACH & EVERY DAY...
7 Megawatts of electricity are generated & 100% of the steam needed to run our paper mill and corrugator are produced

250 Tons of greenhouse gas emissions are displaced

New Acquisitions
CLOSE THE LOOP

PAPER MILLS
Recovered waste paper is used by Pratt Industries’ 4 modern, fast and efficient, 100% recycled paper mills.

4,000 Tons of 100% recycled paper produced daily

Enough paper to stretch from Atlanta to Los Angeles everyday.

CORRUGATING
Our logistics fleet transfers the 100% recycled paper from our mills to our corrugators. Our 14 corrugators are some of the most technologically advanced and largest in the US.

Available flute combinations:
C, B, E, A, F, D, BC, EB, AA, AC, AAC

Our custom corrugated products include RSC and intricate rotary and flat bed die-cut items glued on state-of-the-art machinery.

CONVERTING
Following the supply chain - corrugated sheets are transferred to our 32 facilities.

Strategic geographic footprint provides regional and local customers with personalized, localized account representation & customer service.

Converting Capabilities: Die cutting, straight line, & auto-lock bottom.

RETAIL DISTRIBUTION & DISPLAY FACILITIES
Going beyond the box, we also use our 100% recycled paper for in-store displays, retail ready packaging products and 1,200 stock boxes available at PrattPlus.com

National distribution
High-End graphics
Design, produce & manage in-store POP displays & retail programs

All finished goods are rigorously tested in our ISTA certified labs.
CONYERS, GEORGIA, HOME OF THE WORLD’S FIRST

Pratt Industries is headquartered in Conyers, GA, home of the world’s first Millugator—a combination paper mill and box plant—as well as a state-of-the-art Display facility, Clean Energy plant and world-class Innovation and Technical Support Center.

Our’s is the only company in the world to bring the corrugated process full circle, under one roof. That start-to-finish control makes us the industry’s most cost-effective producer of corrugated materials, with a flexibility that is unsurpassed.

Aside from a state-of-the-art mill, the giant Conyers facility has a 110” BHS corrugator, 7 finishing machines and an innovative design lab. The plant recently upgraded its graphic capabilities for customers with the addition of a 6-Color Ward Rotary Die Cutter which will also increase daily capacity by 1 million square feet. There are also two 68” Agnati corrugators on the Conyers campus with specialty corrugated capabilities ranging from preprint to color coat.

This unique setup allows us to meet the increasingly sophisticated requirements of our customers no matter what their demands.

And our innovative technology ensures they get the high-quality, high-performance products they require, with the speed and service they expect.

For example, special orders with tight deadlines are an important part of our business and we have developed systems to ensure your requirements are met precisely.

So whether you’re in the market for high-quality, 100% recycled liners and mediums, corrugated sheets, or finished boxes, our Corrugating Division – Conyers Campus gets it right, on time, every time.
CONYERS FACILITY
Pratt Industries’ newest facility is the world’s most advanced, environmentally-friendly 100% recycled paper mill - the 4th it’s built in just the past 20 years.

The $260 million plant, which came on-line in September of 2015, is a showcase of 21st Century paper-making technology and was designed to also use even less water, electricity and natural gas than its three sister mills in Georgia, New York and Louisiana. Together, they comprise the most modern containerboard group in North America.

At capacity, the mill will save the equivalent of some 20,000 trees and divert up to 3,500 cubic yards of recovered paper from landfills every day as it harvests the urban forests of Chicago and other cities in the Midwest such as Gary. That’s enough trees to cover almost 15 football fields which is important not only for our environment but also for our customers who realize the benefits of sustainable packaging.

The new facility will eventually produce more than 1,000 tons per day of the best high-performance liners and mediums on the market as it supports Pratt’s rapidly expanding Midwest packaging operations, including the adjacent Valparaiso box plant - the world’s largest - as well as the newly-opened box plant in Lewisburg, Ohio and an upcoming facility in Beloit, Wisconsin.

The typical grades range between 23# and 35# but the mill can produce both lighter and heavier grades as required. The company believes there will be an increasing marketplace demand for even lighter weight papers and this mill has been designed to make sub-23# grades.

The mill is also designed to be the fastest of the Pratt mills, which gives it advantages on productivity when manufacturing the lighter basis weight liners and mediums.
LEWISBURG EXPANSION

Our newest box-making factory in Lewisburg, Ohio, is a showcase for the company’s ongoing commitment to its customers, the environment and the future of the corrugated packaging industry.

The 350,000 sq. ft. plant, which is adjacent to the company’s existing box-making facility in Lewisburg, is not only the most modern corrugating plant in the United States but also the most environmentally friendly.

It converts 100% recycled paper - at capacity saving thousands of trees per day - and uses advanced water reclamation technology which allows zero wastewater discharge.

Moreover, all forklifts and grab trucks run on CNG (compressed natural gas) which is less expensive, cleaner and safer than traditional fuel sources.

The facility is anchored by the most advanced 110” BHS corrugator as well as a number of diverse finishing machines to provide high quality, sustainable packaging for various market segments in the Midwest and beyond.

This ongoing commitment to the most modern technology available also allows us to provide all of our customers with the great service, quality, selection and flexibility that Pratt is known for throughout the corrugated packaging industry.

Lewisburg also uses the most advanced conveyor system in the industry as well as advanced feeding and stacking robotics to improve productivity.
Pratt Industries made a major expansion into California earlier this year with the acquisition of the Salinas-based food and agricultural packaging company, Robert Mann Packaging.

The RMP group has more than 200 employees and a dozen facilities in the western U.S. and Mexico, including a 350,000 square-foot box-making plant in Salinas, giving Pratt a true national presence with manufacturing sites stretching from New York to the West Coast.

The agreement brings together two of the industry’s most innovative privately-owned businesses, and allows us to combine the strengths and values each brings to the marketplace to better serve all of our customers across the U.S.

RMP originally started out as a warehouse distributor for packaging products but in 1971 it eventually developed into a full-fledged manufacturer of corrugated packaging, initially for the fresh-cut flower industry.

Since then the company has grown to be a sophisticated manufacturer of produce boxes, bulk bins and containers for the meat, seafood, agriculture and other food industries.

The expansion also gives Californian farmers and growers access to Pratt’s breakthrough lightweight paper-making technology which requires less paper to produce a high-performance box, which in turn makes our packaging more cost effective.
ROBERT MANN PACKAGING
THE CROWN JEWEL, NEW YORK, NEW YORK

Pratt Industries first came to New York City in 1997 when the company’s second 100% recycled paper mill was commissioned. Since then, we’ve added two additional facilities to the Staten Island recycling campus, bringing the total investment at the site to more than a third of a billion dollars.

The facilities include a Material Recovery Facility (MRF) where recyclables are sorted and processed and a corrugated box plant with the capacity to convert E-B-C Flute.

The box plant boasts some of the most productive finishing equipment in the country, allowing us to provide customers with the highest level of service at the best possible price.

Since the company began operations in the Big Apple 18 years ago, the campus has recycled some 6 million tons of paper, saved more than 100 million trees and prevented 6 million tons of greenhouse gas emissions from entering the atmosphere.

Fifty percent of the paper collected by New York City’s residential recycling program is used in our paper-making process, with 25% coming by barge down the Hudson River from midtown Manhattan.

The New York mill and sister facilities in Conyers, Ga., and a lightweight mill in Shreveport, La., have FSC® Chain-of-Custody Certification from the Forest Stewardship Council (FSC).

FSC, an independent, non-profit organization, has established a certification system to promote the responsible management of the world’s forests. Chain-of-Custody Certification shows Pratt uses a control system to track the material it sources to the end consumer, through all stages of transportation, manufacturing and final distribution.
STATEN ISLAND FACILITY
REDUCE WASTE. RECYCLE. IMPROVE YOUR BOTTOM LINE.
RECYCLING DIVISION

Pratt Industries’ Recycling Division works with communities and businesses across America to maximize landfill diversion. The rapidly expanding group has recycling and recovery facilities in ten states – and our operational footprint stretches from New York to California.

The Recycling Division is a full-service recycler with 18 recycling facilities, including the latest addition to the group, the state-of-the-art Material Recovery Center in Conyers, GA.

Pratt utilizes the paper products collected to produce its 100% recycled content paper and packaging solutions, and sells the other recyclables such as plastics, cans and glass to other end users.

Our mission is to create sustainable recycling solutions for all our customers - business, school, community and residential programs - that maximize waste diversion.

The Recycling Division also creates cost savings and revenue streams for valuable recyclables previously landfilled, all the while minimizing the environmental impact by preserving natural resources for future generations.

Every year Pratt Industries diverts 1.8 million tons of recovered paper and other recyclable materials from the landfill.

Even some items that cannot be recycled in the conventional sense are used as fuel for Pratt’s clean energy plant, which powers the paper-making process. We close the loop!

LET US HELP YOU REDUCE, RECYCLE, AND IMPROVE YOUR BOTTOM LINE.

Recycle.PrattIndustries.com
888-34-PRATT
Pratt Industries is a world leader in the packaging industry with a series of corrugating facilities strategically placed throughout the United States and Mexico offering a wide range of creative, 100% recycled packaging solutions. All 14 sites are backed by a total commitment to quality, service and innovation.

The company is dedicated to performance-based packaging because we believe the corrugated industry must continually seek new ways to reduce paper basis weights, without giving up any performance characteristics – to remain cost-effective with other materials.

So no matter what your needs, Pratt can create the perfect packaging solution to protect, contain and promote your product and deliver it to market. We solve packaging issues for customers daily, from package design and the role of the package in the manufacturing process to meeting distribution requirements and responding to consumer requirements.

Pratt has the know-how and capabilities to deliver custom corrugated solutions and customers know they can count on the company for superior products, services and innovation.

Because of the company’s versatility and excellent geographic range, we are able to supply packaging for durable and non-durable goods. We serve numerous end-use markets for corrugated packaging in North America including lighting, electronics, telecommunications, automotive, pharmaceuticals, toys, sporting goods, wine, spirits, vegetables, fruit, pizza, poultry and meats.

Our box-making factories are positioned carefully to serve distinct local regional markets as well as Strategic Accounts. Some plants specialize in long production runs, while others focus on Just In Time service, displays or multi-media packaging.

Pratt prides itself on customer focus: from concept and design through the supply chain to engineering the highest-quality products that meet production, distribution and sales requirements – all the while supporting environmental sustainability goals.

CONTACT US FOR MORE INFORMATION
Corrugate.PrattIndustries.com
855-MY-PRATT
LEVERAGE SUPPLY CHAIN VALUE.

OPTIMIZE PACKAGING PERFORMANCE.

GO 100% RECYCLED.
Thirty-five Pratt Industries sheet plants play a vital role in the company’s “Hub and Spoke” Strategy. Many sheet plants began with one person’s dream to be the best supplier in their local market.

While the entrepreneurial spirit, dedication to service, creativity, and quality remain, Pratt sheet plants are now a finely tuned network of facilities keenly aware of the needs in their local market. State of the art papermaking and corrugating plants support these facilities. ISO practices are individualized to increase flexibility, reduce cycle time, and certify quality. Pratt Sheet Plants are equipped to meet and surpass your needs.

**Reliability** - Our sheet plants are designed with equipment to fit the unique needs of the local marketplace. Systems are tailored to deliver fast, reliable service while maintaining consistent quality. Whether your needs are for displays, fulfillment, specialty glued items, or simply brown boxes, our professionals know how to deliver a multitude of products and services.

**Creativity** - Each plant is staffed with a design team to solve your packaging challenges. The design team is supported by state-of-the-art laboratory facilities that provide services from Hazmat testing to ISTA certification. A designer forum is maintained to discuss ideas and resolve even the most difficult packaging need. Innovation in design is just one of the ways we fulfill the needs of our customers.

**Flexibility** - We know that customer satisfaction is paramount. We maintain an open, honest approach and live by the philosophy, “Deliver more than you promise and never promise more than you can deliver.” Our specialists will strive to find creative ways to make it happen, rather than just saying no.

**CONTACT US FOR MORE INFORMATION**

Boxes.PrattIndustries.com
855-MY-PRATT
Serving local and national needs.
Adding value to the relationship.
Consistent execution and quality.
STRATEGIC ACCOUNTS

Pratt Industries’ Strategic Accounts Division employs a clear vision with solid strategy, coupled with practical systems and consistent execution.

Our team offers customers with multiple locations the opportunity to have their business viewed as a National Account with a single point of contact. With Pratt Strategic Accounts our goal is to maximize the satisfaction of our customers by providing them with a multi-layered service approach that will answer every need.

Our managers work closely with:
• Pratt’s local General Managers and sales reps to provide constant on-site service and support for the customer at the individual plant level.
• Our design and technical teams to find the best possible solution for the customer.
• Pratt’s Executive leadership to offer our customers the special attention, quick decision making and direct access to ownership at the corporate level unlike any other business in the industry.

The Strategic Accounts team’s purpose is to coordinate the interaction of our individual production plants to service the specific needs of your local facilities and your corporate needs.

Our sole function is to provide value to the relationship.

CONTACT US FOR MORE INFORMATION
Enterprise.PrattIndustries.com
678-607-1439
ENHANCE YOUR RETAIL ENVIRONMENT. ENGAGE CUSTOMERS. DRIVE PRODUCT AWARENESS. INCREASE SALES.
Pratt Display is America’s preferred supplier of sustainably sourced point-of-purchase displays. Our mission is to provide cost effective supply chain and merchandising solutions that simplify our customers’ business processes, creates brand awareness and drives profitability.

Our portfolio of experience encompasses everything from temporary and semi-permanent to permanent displays for industries ranging from automotive to beauty, and includes both consumer packaged goods companies and retailers’ private label/corporate brands. Through extensive research and ongoing analysis of shopper marketing trends and consumer buying habits, our industry-leading merchandising solutions influence consumers’ buying decisions.

In addition to expertise in the retail marketplace, our network of regional sales and design offices, strategically located manufacturing facilities and assembly locations offer complete design-to-fulfillment services and allow us to react quickly and decisively to meet the needs of our customers.

And to quantify the environmental value of using our 100% recycled linerboard and medium, we have developed a scorecard to calculate the benefits of our products versus displays made from virgin materials.

CONTACT US FOR MORE INFORMATION
Display.PrattIndustries.com
513-297-2401
CONVENIENT AND EFFICIENT.

INNOVATIVE SHOPPING SOLUTIONS.
E-COMMERCE

While boxes are the foundation of our business, we invite you to come and explore PrattPlus.com, where we offer everything from corrugated boxes and industrial packaging products to office, safety, sanitation and break room supplies. It’s the ultimate supply chain for your business, with over 50,000 products available for next-day delivery! Now when you order the world’s best boxes, we can fill them with the world’s best products.

At Pratt, we recognize that every customer is truly unique and that our customers come in all shapes and sizes. Our ultimate goal is to make doing business with us easy and efficient regardless of whether your business needs high volume customized boxes or just a few stock products to get you by for a week or so. Our e-Commerce solutions provide our customers the convenience of:

• Centralized purchasing with multiple location delivery
• Corporate contracted pricing with localized on-demand ordering
• Scheduled and automated subscription orders when supply and demand are consistent
• Personalized account management
• Convenient online tracking of order history, order status and preferred product lists
• Loyalty Programs for rebates on future purchases or gift cards from our retail partners
• e-Commerce Direct to Your Customer

For customers looking to enhance an existing e-Commerce business, expand sales through the web or improve POS transactions, Pratt has a variety of solutions.

CONTACT US FOR MORE INFORMATION
PrattPlus.com
855-MY-PRATT
Pratt Retail Specialties, a division of Pratt Industries, is comprised of three distinct business segments:

**Consumer Products** – offering closed loop merchandising program, from curb to consumer! 100% recycled and integrated – we offer retailers the opportunity to work directly with the manufacturer for packaging and paper-based programs in multiple categories: storage, organization, office, paint, pet, lawn and garden, dollar store, food and beverage, and automotive.

**e-Commerce** – specializing in corrugated boxes and industrial packaging supplies, our e-Commerce solution offers over 50,000 stocked products delivered to your home or office the next day. From boxes, to office, janitorial, safety, or break room supplies, come to PrattPlus.com day or night for everything you need in one stop…or BOX.

**3PL Services** – with over 1 million square feet of distribution space strategically located throughout the US, Pratt is able to leverage its integrated value for customers needing warehousing or logistics solutions with their packaging needs.

FOR MORE INFORMATION ON EITHER IN-STORE OR ONLINE RETAIL PROGRAMS:

Specialty.PrattIndustries.com
855-MY-PRATT
YOUR PARTNER IN PRODUCE. IMPROVING YOUR BOTTOM LINE.
Pratt Industries is one of the fastest growing suppliers of produce packaging in the United States, with sales growth of more than 300% in just the past 3 years.

We see ourselves as partners of the agricultural industry, and our recent investments in that relationship extend from state-of-the-art manufacturing facilities to design services to innovative and wax-free alternatives.

And we have developed a network of strategically placed distribution hubs located close to most of America’s major produce centers.

But this dramatic rise to an industry leader is due to more than just embracing technology and a willingness to invest.

Our National Agriculture sales team is one of the most experienced in the country, with an average of 15 years of service in the field. They are a can-do management team that ensures Pratt delivers creative and sustainable solutions to its clients.

Pratt’s agriculture program is also leading the way in re-designing box structures so the package’s strength properties are increased even though the amount of fiber is decreased using lighter-weight paper grades.

Recently, our designers reconfigured a number of fruit and vegetables boxes that now use less paper but are 15% stronger than the previous designs. That also means less waste and less paper going to landfill, which is better for the environment and your bottom line.

Pratt Agriculture also offers:

- An Extensive Case Erector Program—Customers throughout the country use our machines and we can place one for you too
- Mechanical Support Squads—We have a highly trained team of mechanics to support the Case Erector Program whenever and wherever needed
- 4-color and high-end graphics for multiple locations

CONTACT US FOR MORE INFORMATION

864-915-0357
ANALYZE YOUR PACKAGING DESIGN. OPTIMIZE PERFORMANCE. REDUCE COST.
INNOVATION

INNOVATION & TECHNICAL SUPPORT CENTERS

The Pratt Innovation & Technical Support Centers are other examples of Pratt Industries’ dedication to the industry, the quality of products it manufactures, and its continuing effort to be a world-class leader in product design and innovation.

The Innovation & Technical Support Center located on Pratt’s corporate campus in Conyers, GA serves as a showcase for its commitment to constant improvement and cost reduction for both customers and the company. The center in Wichita, KS supports Pratt’s work in the Midwest. All company divisions utilize the centers as reference stores of research information and testing for customers’ products.

Staffed by our teams of highly qualified technicians and packaging engineers, they offer a full range of services, including audit consulting, packaging design and surety testing, and performance improvement and cost reduction analysis. Additionally, Pratt’s Innovation & Technical Support Center is proud to be a preferred Amazon “Frustration-Free Packaging” Design House.

The Pratt Innovation & Technical Support Centers are TAPPI and ista certified laboratories, as well as DOT/Hazmat certified testing facilities.

CONTACT US FOR MORE INFORMATION ON PAPER AND PACKAGING PERFORMANCE TESTING

RND.PrattIndustries.com
678-607-1400
CORRUGATING DIVISION
• Innovative Flute Combinations – C, B, E, A, F, BC, EB, AA, AC, AAC, D and DE
• Speed to Market and Just-in-Time Deliveries
• Customized Design
• Reduced Packaging Weight
• Direct Print
• Litho Label
• Double-Wall Combinations
• Functional Coatings
• Tear Tape
• Color Coats
• Wax Applications
• Preprint
• Protective Packaging
• Bulk Boxes
• Triple Wall
• Short and Long Runs
• Die Cutting, Straight Line and Auto-Bottom

RECYCLING DIVISION
• Recycles Newspapers, Magazines, Office Paper, Junk Mail, Catalogs, Books and Corrugated Cardboard
• Offers Extensive Programs for School, Commercial, Residential and Community Needs
• Waste Audit Services
• Single Stream and Co-Mingled Programs
• Close the Loop Recycling Services
• Equipment includes Balers, Compactors, Front-End Loader Bins and Choppers

PAPER DIVISION
• Liners and Mediums, from 18-pound to 56-pound
• Lightweight Grades, from 18 to 35 pounds are a perfect fit for 29, 26 and 23 ECT corrugated packaging.
• Grades in basis weights ideal for E- and F-flute as well as for microflutes for doublewall combinations
CONVERTING DIVISION
• Package Design
• Pallet or Unitization Challenges
• Warehouse Space
• Packaging Efficiency
• Truck Space Utilization
• Fulfillment Services
• Corrugated Boxes
• Multi-Color Corrugated Boxes
• Point-of-Purchase or Point-of-Sale Displays
• Pads, Sheets, Trays
• Foam and other Protective Packaging
• Bulk / Multi-Wall Packaging
• Folding Cartons
• Full Line of Auxiliary Packaging Supplies
• Packaging Machinery Consultation

SPECIALTY DIVISION
• National Distribution
• 50,000 Packaging Focused Products- Everything Outside the Box
• Planogram
• Inventory Analytics
• LTL, Retail Pool, Parcel Shipping
• Equipment Specialist - Factory-Trained Technicians
• Contract Packaging and Fulfillment
• World-Class e-Commerce Technology
• Direct to Retail Consumer Products Business
• National Distribution with Final Mile Capabilities - Truckload, Mixed Pallet, or Parcel
• Logistics and Fulfillment Services using Customized Technology
• Omni Channel Expertise - Product, Technology, Supply Chain
• Creative Services - Branding, Digital, or Traditional Graphic Design
• Customized Technology Services - Applications, Websites, or Supply Chain Optimization

DISPLAY DIVISION
• Temporary, Semi-Permanent and Permanent Displays
• Konigsberg XL-24 Cutting Tables
• Large-Format Inkjet Printers
• Multiple Design Software Applications (Including Artios CAD, CAPE, TOPS, Illustrator, Photoshop, Strata 3D, SolidWorks and Autodesk 3DS MAX)
• Electrostatic Model EM Labeler
• High-Speed Multicolor Presses
• Electrostatic Model EM Labeler
• Large and Small Format Bobst Autoplaten Die Cutters
• Specialty Folder-Gluers for Finishing Work
• High-Graphic, Multi-Color Flexo Printing Presses including two, 7-Color Martin DRO 1628 NT HBL Rotary Die Cutters
• Facilities Located near East Coast, Midwest and West Coast Delivery Points
• Pack-Out, Kitting and In-House Manipulation
• Pre-Printed Litho Lamination

INNOVATION AND TECHNICAL SUPPORT CENTERS
• Strength and Surface Analysis
• Cyclical Humidity and Temperature Studies
• UN-DOT/Hazmat Shipping Container Certification
• ISTA Shipping Container Certification
• UPS & Federal Express Testing
• Troubleshooting support
• Combined board/box testing
• Paper testing
• Pallet Optimization
• Preferred Amazon “Frustration-Free Packaging” Design House

LOGISTICS
• 300-Strong Power Unit Fleet
• Average Age Less than 5 years Old
• Day and Sleeper Cabs
• Uses Latest Satellite Tracking Technology
• E-Logs /PeopleNet and On-Board Computers
• For-Hire Carry
• TMW Distribution Software
• Brokerage Licensing
• Specialized Paper Industry Equipment

• Auto-Fold/Glue Operations for Finishing Work
• Special Packs
• Vacuum-formed Plastic
• Digital Printing
FOR ALL YOUR FRONT & BACK OFFICE NEEDS,
THINK INSIDE THE BOX

Packaging PLUS 40,000 Additional Products In Stock & Available for Next Day Delivery

PRATTPLUS.COM  1-855-MY-PRATT